

# **DARPA BAA PROCESS**

---

Michael Mutty  
DARPA Contract Management Office

INTERCEPT Proposers Day

April 28, 2016





- READ THE BAA
  - DRAFTING THE BAA
    - Words are Meaningful
    - Must and Shall
    - May
  - Technical vs Administrative
    - Technical Leads to "Selectable"
    - Administrative Leads to Contract Award
      - Cost Proposal
      - IP Assertions



## BAA PROCESS

---

- PROPOSAL PREPARATION/SUBMISSION
  - Instructions are detailed in the BAA (**Follow closely**)
  - **ALL** questions to DARPA-BAA-16-35@darpa.mil
  - FAQ (including today's) available on the Program website (**Read Regularly**)
  - Funding instruments = procurement contracts, other transactions, and, cooperative agreements
- Assert rights to **all** technical data & computer software generated, developed, and/or delivered to which the Government will receive less than Unlimited Rights
  - Assertions that apply to Prime and Subs
  - Use defined "Basis of Assertion" and "Rights Category"
  - **Justify** "Basis of Assertion"
- If you don't justify your proposed costs, we can't justify awarding you a contract.



## BAA PROCESS

---

- EVALUATION/AWARD
  - Read Evaluation Criteria Carefully
  - Government reserves the right to select for award all, some, or none of the proposals received.
  - Government anticipates making multiple awards
  - No common Statement of Work - Proposals evaluated on individual merit and relevance as it relates to the stated research goals/objectives rather than against each other
  - Only a duly authorized Contracting Officer (KO) may obligate the Government